

SELF-ASSESSMENT DIAGNOSTIC

Bankability Scorecard

For solar, small hydro and mini-grid project developers preparing for permits, investor engagement and financial close.

This scorecard gives a fast, structured view of your project's bankability. Across 11 phases, it assesses readiness on land, resource, grid, technology, SPV/licensing, contracts, environmental & social, finance, and governance. Each scored item uses a 0–3 scale (0 = not started, 3 = complete and independently verified). Your results show phase averages, highlight red flags, and point to practical next steps toward permits, investor confidence and financial close.

Note: this scorecard is for education and general guidance only; it is not legal, financial, tax or investment advice.

A. About You & the Project (Phase 1 of 11 — unscored)

Unscored — used to route follow-up and personalize the results summary.

Field	Response
Your name	
Work email	
Organization & role	
Country of project	
Technology (Solar PV / Small Hydro / Mini-Grid / Hybrid)	

B. Project Definition (Phase 2 of 11)

Item	0	1	2	3	N/A
Clear use-case documented and demand validated	☐	☐	☐	☐	☐
Written development plan with milestones/critical path (12–24 months)	☐	☐	☐	☐	☐
Site identified with GPS coordinates and access/logistics note	☐	☐	☐	☐	☐

C. Land & Community (Phase 3 of 11)

Item	0	1	2	3	N/A
Land tenure verified (customary/statutory) and site control in place (option/lease/title)	☐	☐	☐	☐	☐

C. Land & Community (Phase 3 of 11)

Item	0	1	2	3	N/A
Cadastral plan/survey completed and mapped to the site	☐	☐	☐	☐	☐
Flood/topography/soil risks assessed with evidence	☐	☐	☐	☐	☐
Community/authority endorsements on record (minutes/letters)	☐	☐	☐	☐	☐

D. Resource & Surveys (Phase 4 of 11)

Item	0	1	2	3	N/A
Solar: on-site irradiance/soiling data ≥12 months (select N/A if not solar)	☐	☐	☐	☐	☐
Hydro: flow series ≥10 years + design flood analysis (select N/A if not hydro)	☐	☐	☐	☐	☐
Topographic & geotechnical investigations completed	☐	☐	☐	☐	☐
Independent yield (solar) or firm energy (hydro) estimate delivered	☐	☐	☐	☐	☐
Loss/risk study with mitigations (solar: soiling/shading; hydro: sediment/debris)	☐	☐	☐	☐	☐

E. Grid & Interconnection (Phase 5 of 11)

Item	0	1	2	3	N/A
Point of connection identified; voltage, distance and route noted (N/A if off-grid mini-grid)	☐	☐	☐	☐	☐
Utility/TSO engagement held; written minutes and data requests on file	☐	☐	☐	☐	☐
Utility screening/pre-feasibility letter (or equivalent) obtained	☐	☐	☐	☐	☐
Indicative interconnection scope, cost and timeline defined	☐	☐	☐	☐	☐

F. Technology & Preliminary Design (Phase 6 of 11)

Item	0	1	2	3	N/A
Technology selection justified with LCOE impact (PV/trackers/inverters or turbine type)	☐	☐	☐	☐	☐
Preliminary design pack complete (SLDs, layout/hydraulic concepts, simulations e.g., PVSyst)	☐	☐	☐	☐	☐
Class 4/5 CAPEX estimate and preliminary Bill of Quantities prepared	☐	☐	☐	☐	☐

G. Legal, Licensing & SPV (Phase 7 of 11)

Item	0	1	2	3	N/A
SPV incorporated under OHADA; statutes + shareholders' agreement (reserved matters) + RCCM extract + KYC	☐	☐	☐	☐	☐
Licensing tracker in place (generation/mini-grid, ESIA, construction, etc.) with current statuses	☐	☐	☐	☐	☐
Corporate governance documents (board resolutions, delegation of authority) in place	☐	☐	☐	☐	☐

H. Contracts & Commercial Terms (Phase 8 of 11)

Item	0	1	2	3	N/A
PPA/concession draft reflects agreed tariff structure, escalation and curtailment/take-or-pay terms	☐	☐	☐	☐	☐
EPC contract term sheet defines price basis, schedule and liquidated damages for delay	☐	☐	☐	☐	☐
O&M contract scope, performance guarantees and availability targets defined	☐	☐	☐	☐	☐
Risk allocation matrix completed across PPA/EPC/O&M/Connection Agreement	☐	☐	☐	☐	☐
Termination, step-in and change-in-law provisions reviewed by counsel	☐	☐	☐	☐	☐

I. Environmental, Social & HSE (Phase 9 of 11)

Item	0	1	2	3	N/A
ESIA scoping & Terms of Reference approved; stakeholder engagement/grievance mechanism framework defined	☐	☐	☐	☐	☐
ESIA/ESMP submitted or approved; Resettlement Action Plan prepared if required	☐	☐	☐	☐	☐
HSE plan (construction & O&M) with roles, KPIs, training and emergency response	☐	☐	☐	☐	☐

J. Finance & Investment Readiness (Phase 10 of 11)

Item	0	1	2	3	N/A
Financial model built with base and downside cases; key assumptions documented	☐	☐	☐	☐	☐
Capital structure defined (debt/equity split, target DSCR, tenor)	☐	☐	☐	☐	☐
Term sheet or expression of interest obtained from at least one lender/investor	☐	☐	☐	☐	☐

J. Finance & Investment Readiness (Phase 10 of 11)

Item	0	1	2	3	N/A
Insurance program scoped (construction all-risk, political risk, O&M liability)	☐	☐	☐	☐	☐
Tax/duty position confirmed (import exemptions, tax holiday, VAT treatment)	☐	☐	☐	☐	☐
Financial close checklist / conditions-precedent tracker in place	☐	☐	☐	☐	☐

K. Governance & Team Capacity (Phase 11 of 11)

Item	0	1	2	3	N/A
Project sponsor/development team roles and responsibilities documented	☐	☐	☐	☐	☐
SPV governance structure defined with clear decision-making authority	☐	☐	☐	☐	☐
Key-person risk assessed (dependency on a single individual or consultant)	☐	☐	☐	☐	☐
Advisor team engaged (legal, technical, financial) with scopes of work defined	☐	☐	☐	☐	☐

Scoring Guide

Total score: _____ / 120

Score Range	Bankability Level
0 – 48	Early stage — foundational work needed before approaching investors or regulators
49 – 90	Developing — core elements in place; material gaps remain in at least one phase
91 – 120	Investor-ready — largely bankable; remaining gaps are targeted, not systemic

What happens next

Thanks for completing the scorecard. We'll email your section scores and quick tips. Want a free 30-minute review call to discuss the gaps and next steps toward financial close? Book a call.